

PROCEDIN

Building Procurement Capability for Embedding and Driving Innovation

WORKING IN PUBLIC PROCUREMENT

Are you a business student who is passionate about making a tangible difference in society?

Have you ever considered working in Public Procurement?

Every year, across the European Union, public bodies do 2 trillion euros worth of business with companies, which represents 12% of Europe's GDP. Public procurement is a pivotal engine driving innovation, sustainability, and social progress on a grand scale. It's a setting in which graduates can thrive, doing business and delivering societal value:



Front runner in **shaping the future landscape**



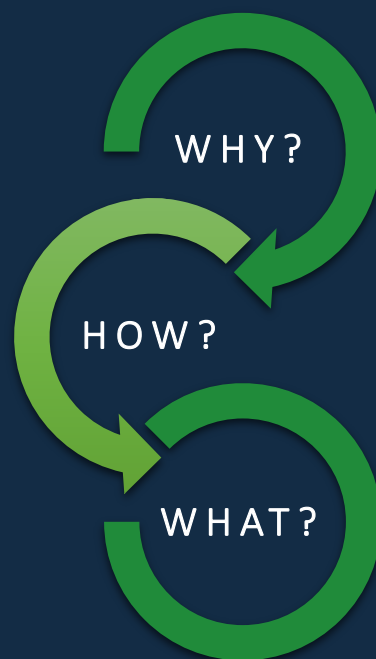
Economic significance Accounts for 29% of total government spending



Driver for sustainability. For example, through circular economy



Driver for social-responsibility. For example, through inclusion of disabled and disadvantaged people.



In this advice note for business students, we explore **why** you should think about public procurement, **how** you can get familiar with public procurement and **what** your role is in finding a suitable internship or traineeship.

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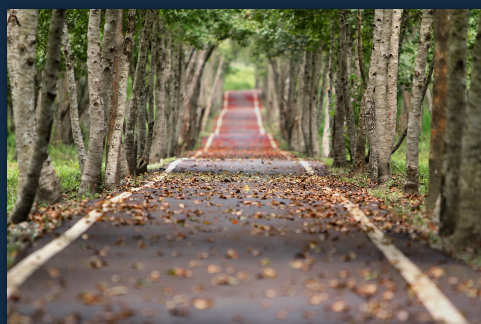
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WHY SHOULD YOU BE INTERESTED IN PUBLIC PROCUREMENT?



ZERO-EMISSION VEHICLES



CO₂-NEGATIVE ROAD

6

PUBLIC
PROCUREMENT
IMPACT
EXAMPLES



REDUCING URBAN FLOOD RISK



REFURBISHED FURNITURE



CARE FOR HOMELESS PEOPLE



REDUCING FOOD WASTE

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More case examples?



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HOW TO GET FAMILIAR WITH PUBLIC PROCUREMENT



1. INTERNSHIP



2. RESEARCH STUDY



3. STUDY PROCUREMENT



DRAW INSPIRATION FROM THE FOLLOWING INTERNSHIPS & TRAINEESHIPS

- [European Central Bank](#)
- [The European Union Agency for the Space Programme](#)
- [The European Institute of Public Administration](#)
- [Europol](#)
- [European Space Agency](#)
- [Dutch Government](#)
- [Dutch local government](#)



DRAW INSPIRATION FROM THE FOLLOWING RESEARCH PROJECTS

- Municipality Interventions for [Sustainable Economic Recovery](#) through Public Procurement
- Requirements placed bidders in their tenders to [encourage fair and ethical trade](#)
- [Impact of changes](#) in purchasing practices in the municipal procurement of youth healthcare services



DRAW INSPIRATION FROM THE FOLLOWING COURSES

The [PROCEDIN Database](#) for education provision offers an overview of different procurement, sustainability and entrepreneurship courses from 114 different universities within the EU. Following courses related to procurement would be another avenue for business students to explore to get more familiar with public procurement.

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WHAT IS YOUR ROLE IN FINDING A SUITABLE INTERNSHIP?

1

Identify potential employers: search for employers that connect with your personal interest (can be international, national, local, or regional public sector entities, healthcare institutions, and not-for-profit organisations)

2

Understand employer needs: Tailor your approach to demonstrate how your skills and interests align with their strategic objectives, showcasing your potential to drive positive change.

3

Approach prospective employees: Leverage networks from university lecturers or professionals with expertise in public procurement, use LinkedIn, attend company events and career fairs

4

Negotiate the ideal assignment: Clearly articulate your objectives for the internship, emphasising your personal interest and possible requirements from your university.

5

Avoid unpaid assignments: Advocate for fair compensation for your contributions to strategic public procurement initiatives, emphasising the importance of recognising the value of interns' skills and expertise.

PROCEDIN opportunities



PROCEDIN **Stakeholder Map**

*Overview of different stakeholders involved with POI
For leveraging networks*

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We hope this advice note serves as a helpful introduction to public procurement, its impact and opportunities.

ABOUT THE PROCEDIN PROJECT

PROurement Capability – Embedding and **DRIVING** **IN**novation (PROCEDIN) is a Horizon Europe project funded by the European Commission. Its purpose is procurement of innovation (POI) capacity building among and between buyers (especially in public procurement) and firms (especially SMEs) and engaging other key stakeholders in building the POI ecosystem (especially educators). Together with other Horizon Europe projects, BUILD and Health InnoFacilitator, PROCEDIN has launched the Innovation Procurement Task Force, a collaborative initiative aimed at supporting procurement in innovative areas such as the circular economy, green mobility, and healthcare.

- **Want to be involved in our community?** www.procedin.eu/procedin-community
- Get in **contact** through info@procedin.eu
- **Follow our updates on PROCEDIN social media:** [Linkedin](#), [Twitter](#)
- Curious about the Innovation Procurement Task Force? <https://iptf.eu>

Acknowledgments

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