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Building Procurement Capability for Embedding and Driving Innovation

Legal Framework Training: **Total Cost of Ownership**

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In collaboration with:





What is Procurement of **Innovation?**

Public procurement is the process by which public authorities

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PROJECT MISSION

INNOVATION PROCUREMENT CAPABILITY

le are on a mission to encourage the Procurement of Innovation capability development and accelerate the growth of Circular Economy and Green Mobility innovation ecosystems.

lic procurement is the process by which public authorities (such as government departments or local authorities) chase works, goods or services from companies previously selected via a regulated, competitive and transparent procedure

nnovation Procurement happens when public procurers procure the development (PCP) or deployment (PPI) of pioneering innovative solutions to address specific mid-tolong-term public sector needs.

What domains are covered by the Project?

Green Mobility



Circular Economy



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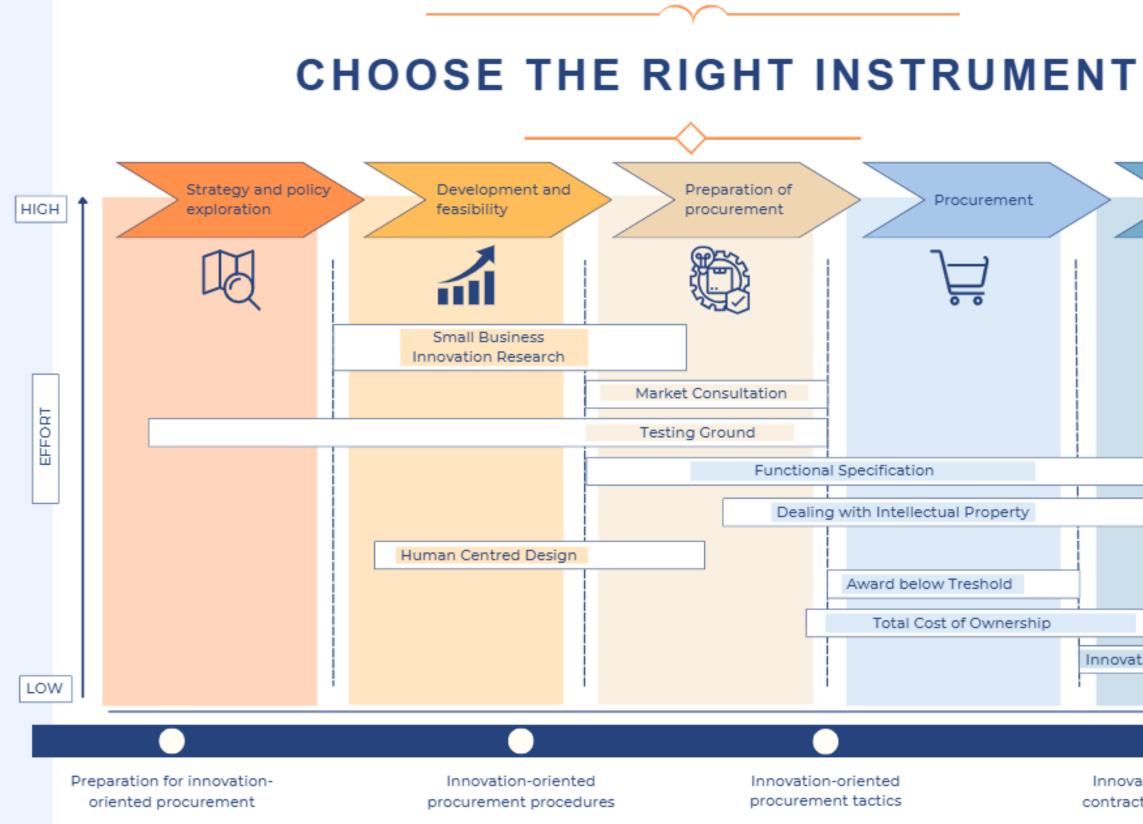
Green Mobility



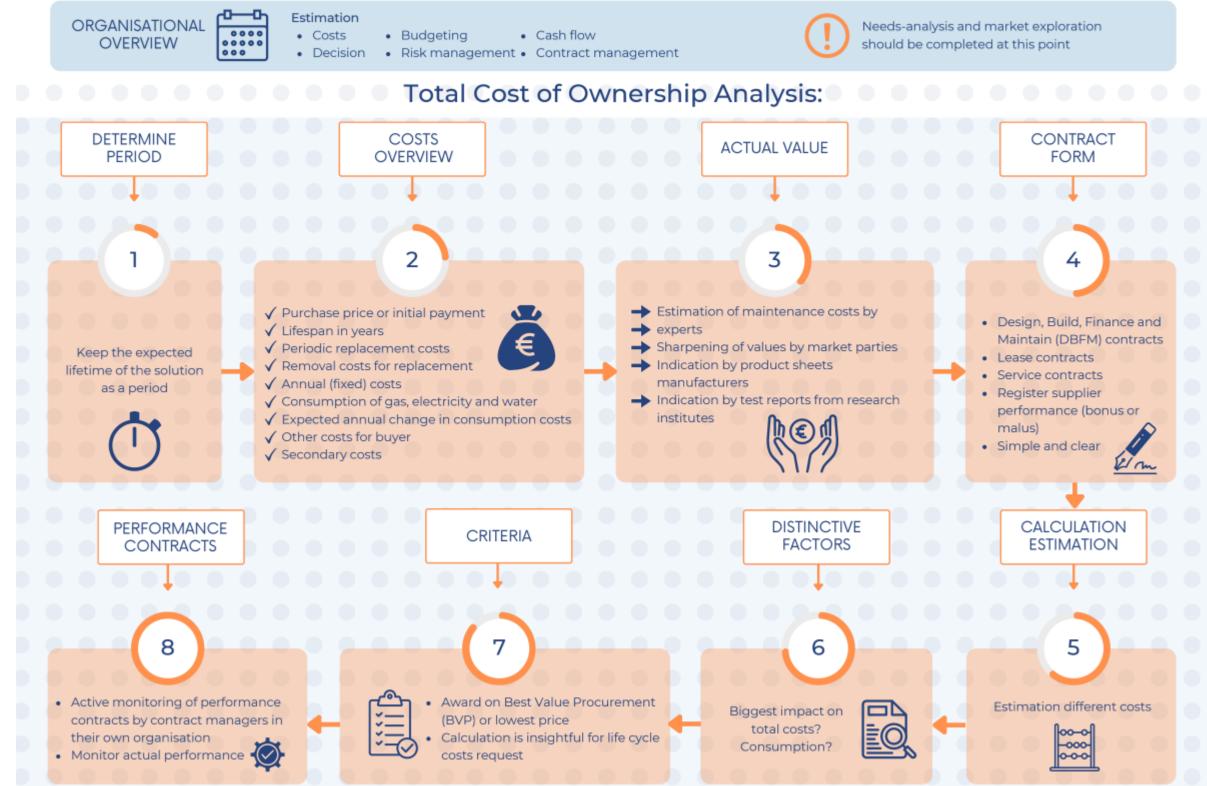
Circular Economy



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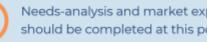


| ement | Contract phase |
|----------|--|
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| operty | |
| | |
| nold | |
| wnership | |
| | Innovation during the Contract Period |
| | |
| | |
| | Innovation-oriented contract management |
| | |



Total Cost of Ownership A step-by-step guide





Case Example

City of Helsinki, Finland: Planning and Development in the Renovation Procurement of Residential Buildings

Improving energy efficiency and promoting circular economy through the renovation of three eight-stories buildings.

This case has been put forward by KEINO Competence Centre





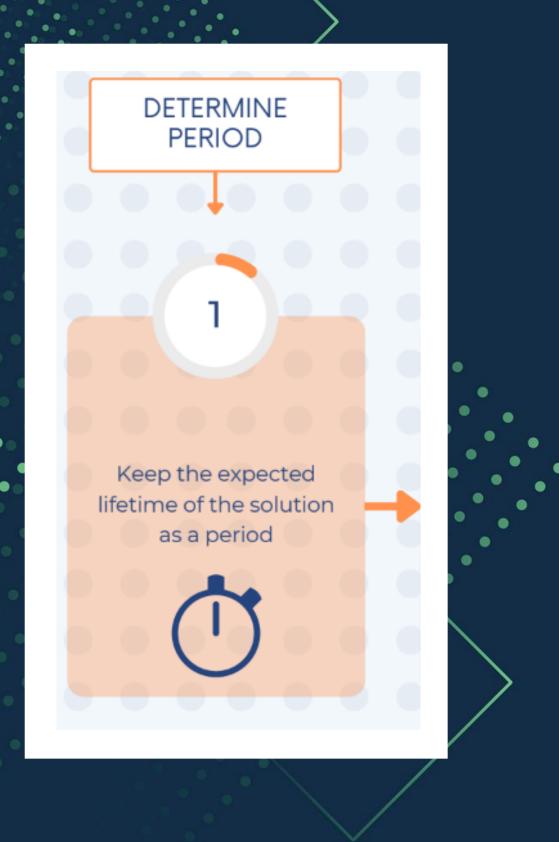
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Organisational Overview





Determine period





The estimated duration of the development work from the tendering for the project planning stage up to the contract calculations was about 19 months.





Lifespan:

25 years was taken into consideration for technical and financial feasibility, maintenance aspects, energy efficiency and carbon footprint.

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Costs overview

COSTS OVERVIEW

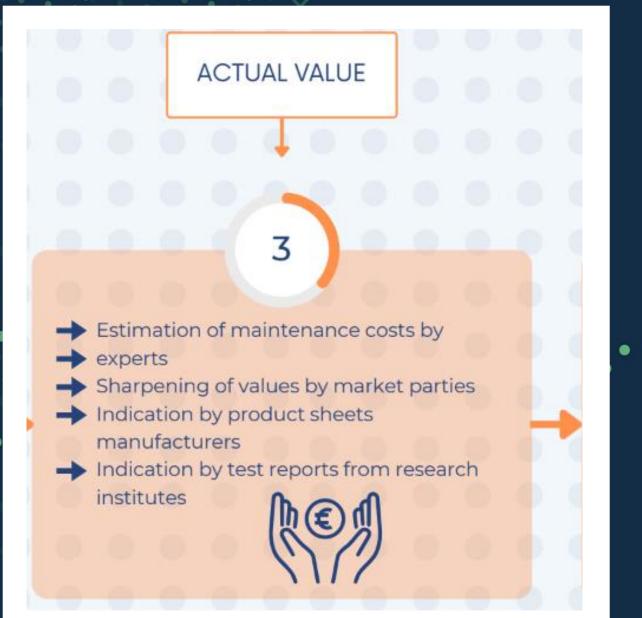
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€

- ✓ Purchase price or initial payment
- ✓ Lifespan in years
- ✓ Periodic replacement costs
- ✓ Removal costs for replacement
- ✓ Annual (fixed) costs
- ✓ Consumption of gas, electricity and water
- ✓ Expected annual change in consumption costs
- ✓ Other costs for buyer
- ✓ Secondary costs

Actual value





The market was involved, in particular, regarding the review work new to the City.

For the tendering for the multi-objective optimisation, implementers were charted, experts were consulted, and the work carried out within the City in the past was studied.







In order to take the environmental and climate impacts of the renovation into account, criteria were set for the planning based on the Carbonneutral Helsinki 2035 Action Plan, as well as reviews carried out during the project



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Contract form

 Design, Build, Finance and Maintain (DBFM) contracts

CONTRACT

FORM

- Lease contracts
- Service contracts
- Register supplier performance (bonus or malus)

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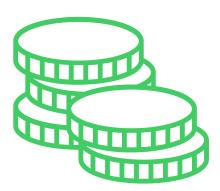
• Simple and clear

Calculation estimation





Total cost estimate of the renovation project prior to the contract calculations: 47.4 million euros.



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Most emission comes from the heating and electricity consumption of buildings.





Distinctive factors



Criteria





at 30%.

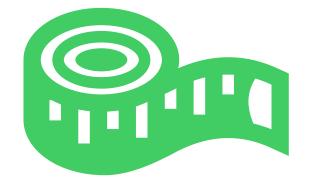
In all procurement parts, quality was weighted at 70%, while price was weighted





Several tools used, among others:

- energy optimization tools
- lifecycle carbon footprint calculation
- A reuse review and plan





Performance

contracts

PERFORMANCE CONTRACTS

 Active monitoring of performance contracts by contract managers in their own organisation

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Monitor actual performance



Exercise

What are advantages of Total Cost of Ownership?





MEET THE PROCEDIN CONSORTIUM



UNIVERSITY OF TWENTE.

Gemeente Haarlem

GABROVO MUNICIPALITY





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