

WWW.PROCEDIN.EU

PROCEDIN

Building Procurement Capability for Embedding and Driving Innovation

Legal Framework Training

Award Below Threshold

Valentina Schippers-Opejko

Coordinator Urban Agenda Partnership on Innovative and Responsible Public Procurement on behalf of the City of Haarlem (NL), Chair Eurocities Working Group on Public Procurement



 vopejko@haarlem.nl

 [linkedin.com/in/valentinaschippers](https://www.linkedin.com/in/valentinaschippers)

 +31-6-46215424

In collaboration with:

ALE UP
re proof sport pitches

URBAN
AGENDA
FOR T

PROCEDIN:
*PROcurement
Capability
Embedding and
Driving
INnovation*

What is Procurement of Innovation?
Public procurement is the process by which public authorities

What domains are covered by the Project?
Green Circular

PROJECT MISSION
INNOVATION PROCUREMENT CAPABILITY

We are on a mission to encourage the Procurement of Innovation capability development and accelerate the growth of Circular Economy and Green Mobility innovation ecosystems.

What is Procurement of Innovation?
Public procurement is the process by which public authorities (such as government departments or local authorities) purchase works, goods or services from companies previously selected via a regulated, competitive and transparent procedure.
Innovation Procurement happens when public procurers procure the development (PCP) or deployment (PPI) of pioneering innovative solutions to address specific mid-to-long-term public sector needs.

What domains are covered by the Project?
Green Mobility Circular Economy

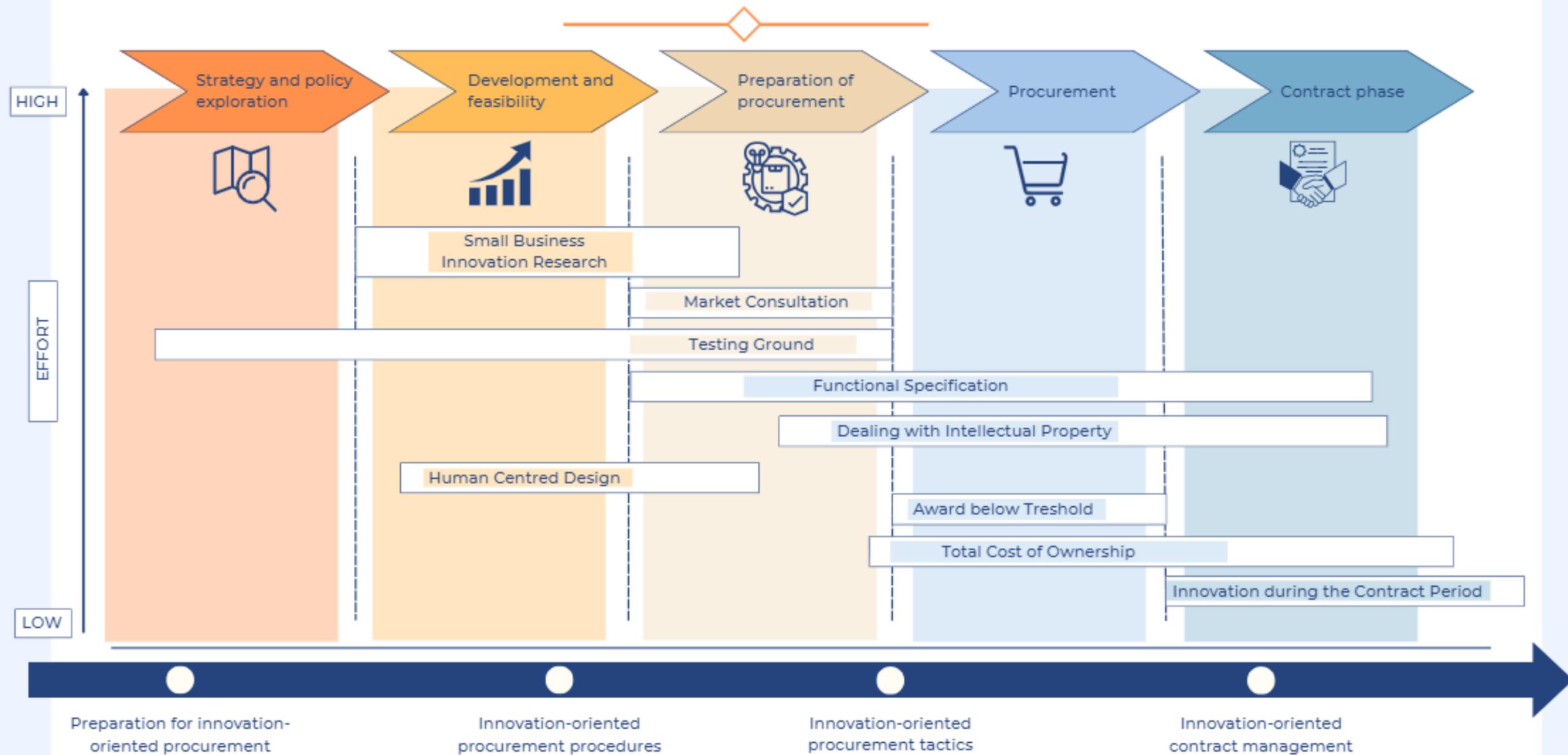
PROJECT MISSION
INNOVATION PROCUREMENT CAPABILITY

We are on a mission to encourage the Procurement of Innovation capability development and accelerate the growth of Circular Economy and Green Mobility innovation ecosystems.

What is Procurement of Innovation?
Public procurement is the process by which public authorities (such as government departments or local authorities) purchase works, goods or services from companies previously selected via a regulated, competitive and transparent procedure.
Innovation Procurement happens when public procurers procure the development (PCP) or deployment (PPI) of pioneering innovative solutions to address specific mid-to-long-term public sector needs.

What domains are covered by the Project?
Green Mobility Circular Economy

CHOOSE THE RIGHT INSTRUMENT



Award Below Threshold



Award Below Threshold

A step-by-step guide

City of Forssa, Finland: Recycled equipment for lower secondary school students

Refurbished laptops for high school students in Forssa: students have access to remanufactured devices in excellent condition with a three-year warranty.

This case has been put forward by KEINO Competence Centre



Determine that you want to award directly

Case

The procurement aimed for cost-efficiency and eco-friendliness.



Choose the form

Case

The cost of investment was **€65.000**, which produces annual cost savings of €50.000 in comparison with new computers.

CHOOSE THE FORM

What is the scope?

- Under the minimis threshold
 - Offer from 1 supplier
 - Award contract to this supplier
- Under the EU threshold
 - Possibility for direct agreement (national law)
 - Certainty that there is only 1 supplier
- Above the EU threshold
 - If there is only 1 supplier that can deliver for technical or artistic reasons and there are no reasonable alternatives or substitutes



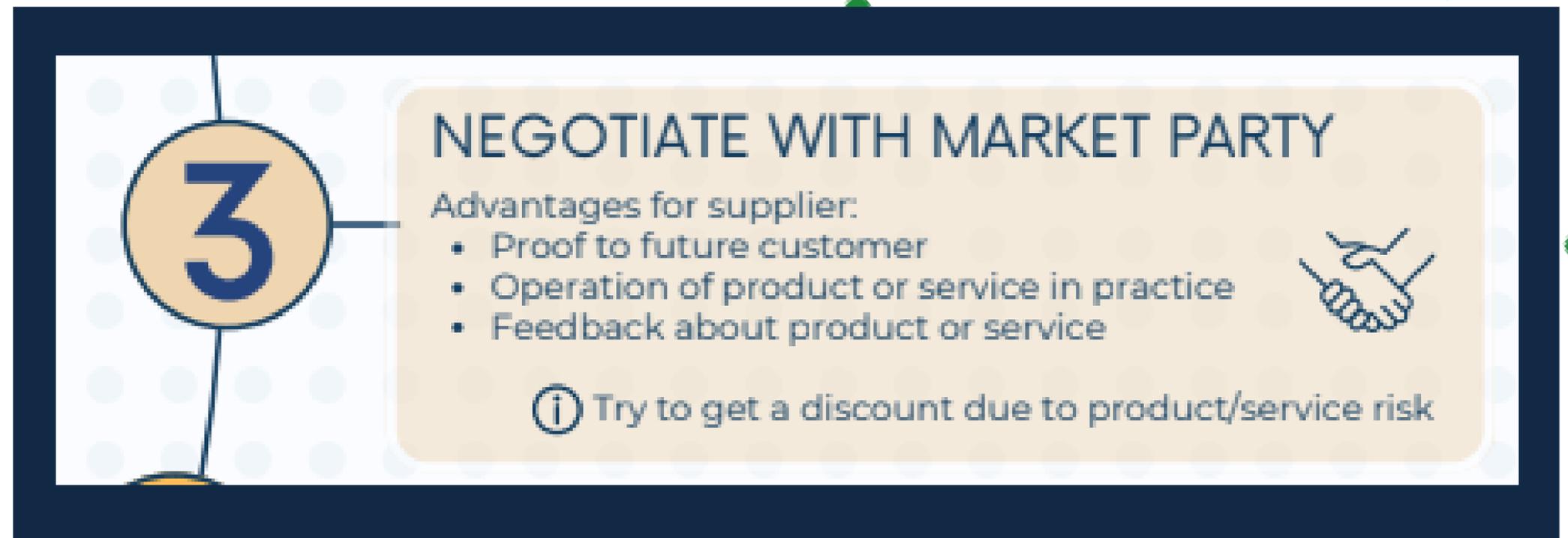
2

Negotiate with market party

Case

Feedback:

“The devices were in excellent condition. Thank you so much for this.” – Jani Blomerus, ICT Expert, City of Forssa.



3

NEGOTIATE WITH MARKET PARTY

Advantages for supplier:

- Proof to future customer
- Operation of product or service in practice
- Feedback about product or service

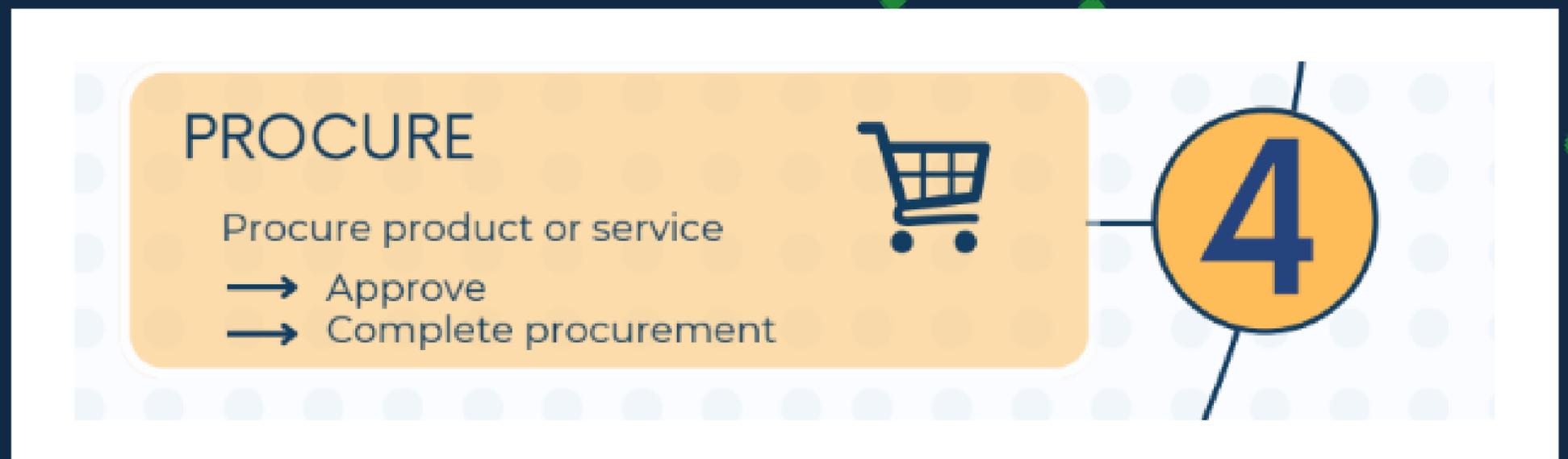


 Try to get a discount due to product/service risk

Procure

Case

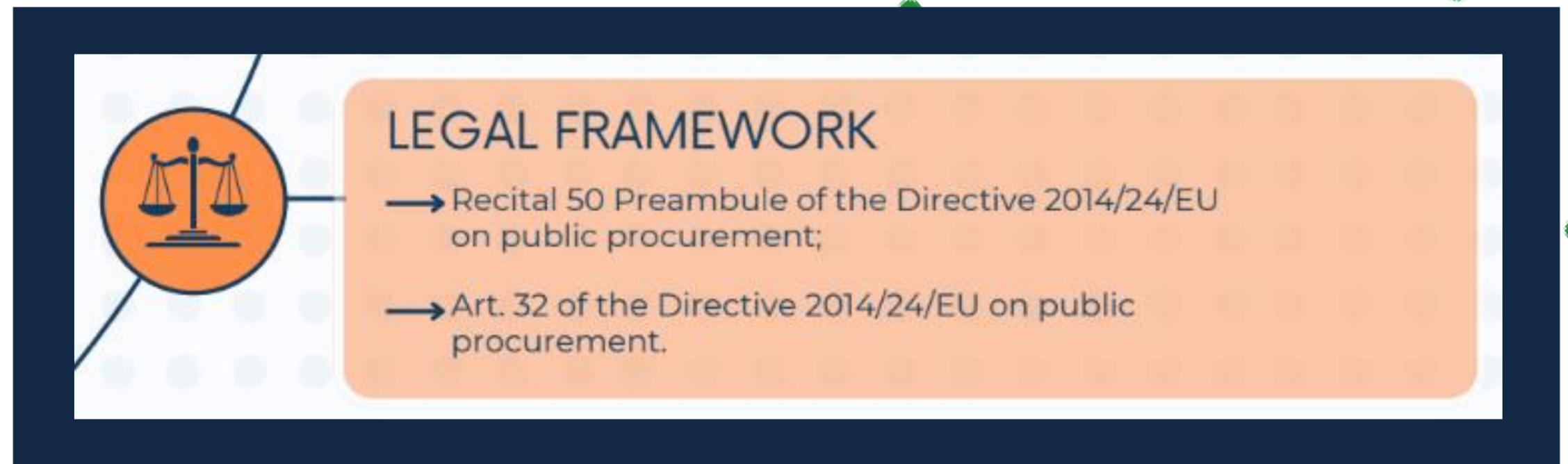
- The procurement is made for three years at a time
 - Measurable savings:
 - In 2017, 250 laptops were bought for a unit price of €250
 - In 2020, 500 devices were acquired for the same unit price.
- The reference price for a new devices was €425.



Legal Framework

Case

A negotiated procedure without prior publication may be used only in certain situations as described in Recital 50 and Art. 32 of the Directive 2014/24/EU.



Exercise

When you can do Award Below
Threshold?

MEET THE PROCEDIN CONSORTIUM

UNIVERSITY OF TWENTE.



PROCEDIN

Building Procurement Capability for Embedding and Driving Innovation

THANK YOU!

WWW.PROCEDIN.EU



[@PROCEDIN](https://twitter.com/PROCEDIN)



[@PROCEDIN](https://www.linkedin.com/company/PROCEDIN)



**Funded by
the European Union**

Funded by the European Union. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or the European Innovation Council and SMEs Executive Agency (EISMEA). Neither the European Union nor the granting authority can be held responsible for them.