

Pre-Commercial Procurement

IDENTIFY THE NEED OF INNOVATION

1

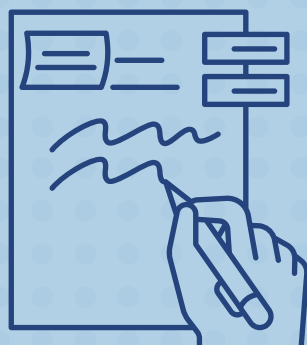
The public body establishes a need for innovation in a certain sphere of public life - ICT, healthcare, etc.

The final product may not necessarily be needed by the public authority, but without its support it would not be realised.



SET UP PROJECT CONTENT

2



- Define the scope of the project
- Define the objectives
- Define the desired result

DESIGN PROJECT ORGANISATION

3

- Structure a team with the necessary technical, financial and legal expertise
- Make a decision on how many and what stages the procedure will go through (in general, these stages are: a presentation of a conceptual solution, development of a prototype, testing of a prototype and possible commercialisation of the innovation)
- Define criteria for successful completion of the stages by the participants



PREPARE THE TENDER DOCUMENTATION

4

A description of the identified needs to allow the participant to determine the nature and scope of the project:

- The selection criteria
- The R&D stages and the conditions for provision of the innovation
- Specify the award indicators and requirements that the solution in different phases should met to be selected for the next phase
- Payment scheme
- The conditions for conducting the negotiations

CALL FOR TENDERS

5



Publish the tender

6

SELECTION OF PARTICIPANTS IN THE PRE-COMMERCIAL PROCUREMENT



7



PHASE OF THE IDEA SOLUTION

8

PHASE OF PROTOTYPE DEVELOPMENT



9



TESTING PHASE

Test the prototype

10

PHASE OF COMMERCIALISATION



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