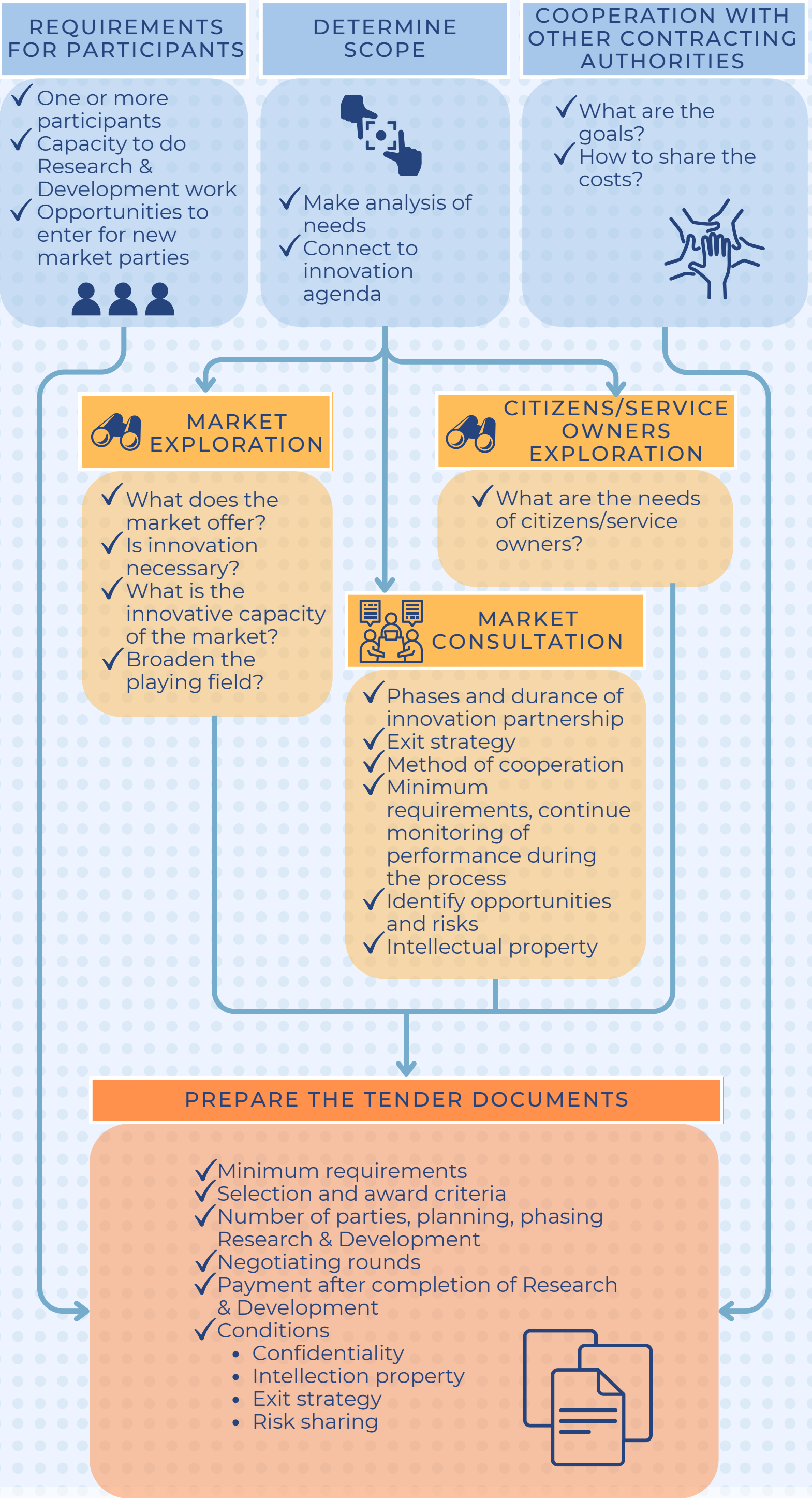


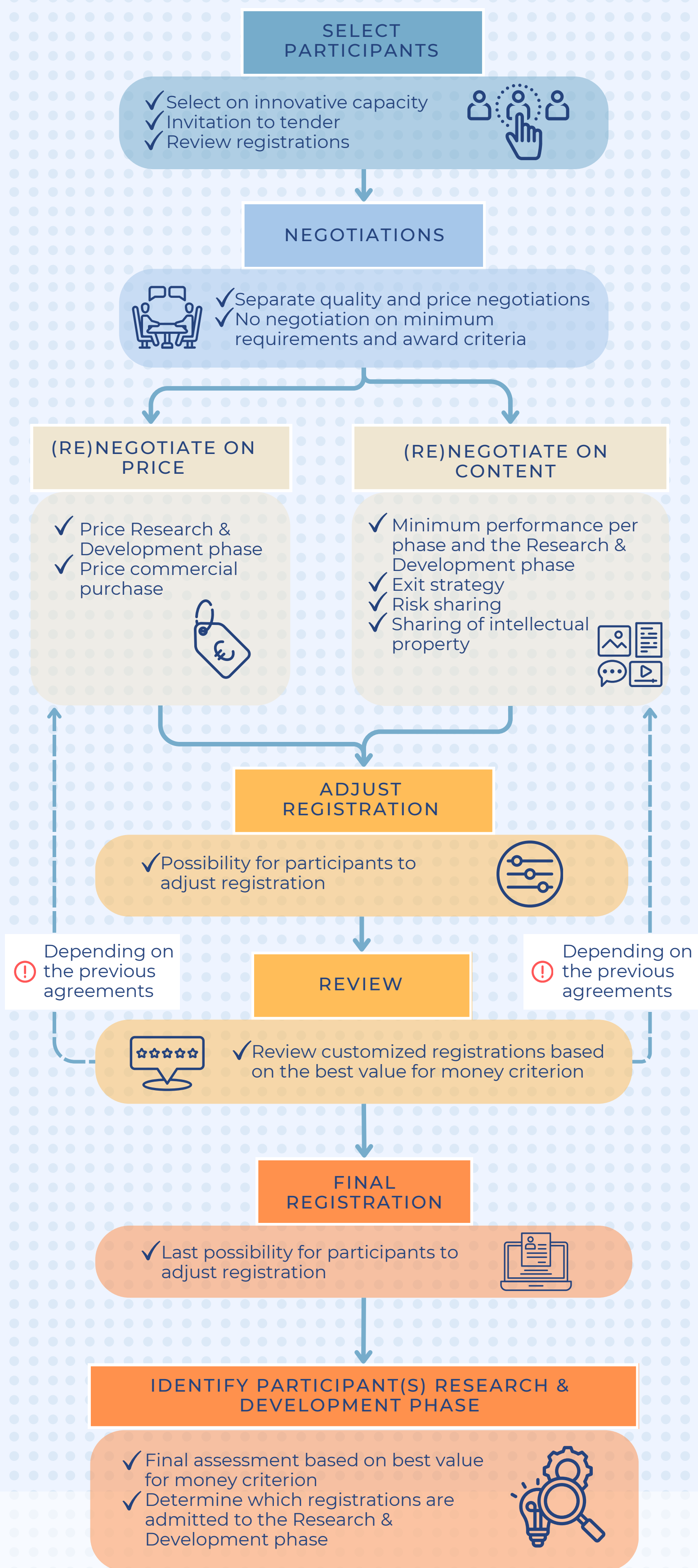
# Innovation Partnership

## 1 IDENTIFY YOUR NEEDS



# 2

## COMPETITION PHASE



# 3 RESEARCH & DEVELOPMENT PHASE (R&D PHASE)

## PERFORM DEFINED R&D PHASE

- ✓ Cooperation client and contractor (develop together)
- ✓ Possible R&D phases:
  - Feasibility study
  - Prototype development
  - Prototype testing
  - Test production



! After each phase

## EVALUATION

- ✓ Evaluate R&D results
- ✓ Reduce number of participants
- ✓ Pay participants for performed R&D work



## FINISH THE PROCEDURE

- ✓ If minimum price and maximum quality are not feasible
- ✓ If technological development proceed faster outside the innovation partnership (include them in tender documents)



# 4 START THE COMMERCIAL PHASE

## SELECT WINNERS

- ✓ Minimum price and maximum quality
- ✓ Purchase in accordance with previous agreements



## LEGAL FRAMEWORK



Recital 49 of the Directive 2014/24/EU on public procurement.  
Art. 31 of the Directive 2014/24/EU on public procurement.

This Roadmap has been developed with support and funding of:

# PROCEDIN

**Building Procurement Capability for Embedding and Driving Innovation**